



Direct Sales Consultant – Business Opportunity Questions Checklist

Company Name:				
Interview Checklist	Yes	No	Not Required	Comments
What type of business is this?				
Is there any start up fees to join?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will the start up fees cover everything in order to start my business?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will I need to purchase anything else in order to make my business successful? Can you please give me any suggestions?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
What types of business kits are included? How much for each different kit?				
Does your company offer training? Is training free?				
Will I need to attend any meetings in my area?				
Approximately, how many products are offered in your product line?				
Will I need to meet any sales quota? If so, how much?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will I need to carry inventory or distribute any products myself?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will I need to host any home parties?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

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If I need to host parties, is there a required amount of parties that I will need to book each month?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Does your company allow me to sell over the Internet?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will I get my own Consultant's website? Does it cost anything?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Can I sell on auction websites, such as eBay?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are there any restrictions as to where I can sell?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Are there any advertising restrictions?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Will I need to recruit others? Can I recruit others to this business?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How much commission will I get?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How and when will I get paid?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do I collect payments from my customers? What types of payments can I accept from my customers?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Conclusion				
Are there any tips, suggestions, or any other information I should know about this business that you would like to share?				